RICHEL TOLEDO

|  |  |  |  |  |  |  |  | PAYMENT TERM OPTIONS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | PRICING |  |  |  | 1 |  | 2 |  | 3 |  |
| FLOOR | Unit Number | Type | Area | LIST PRICE WITH VAT (if applicable) | transfer charges | TOTAL CONTRACT PRICE | RSVN | Spot Cash 30 ; net of Reservation Fee and 3\% Promo Discount | 3\% Promo Lump-Sum Downpayment | 10\% Spot DP | Bank Balance ( $90 \%$ of TCP) | 10\% DP over 36 mos | Bank Balance ( $90 \%$ of TCP) |
| 1st | 101 | 1BR | 55.43 | 12,540,736.32 | 1,003,258.91 | 13,543,995.23 | 50,000.00 | 13,087,595.23 | 406,400.00 | 1,304,400.00 | 12,189,595.23 | 36,300.00 | 12,187,195.23 |
|  | 115 | 1BR | 54.81 | 12,401,717.44 | 992,137.40 | 13,393,854.84 | 50,000.00 | 12,941,954.84 | 401,900.00 | 1,289,400.00 | 12,054,454.84 | 35,900.00 | 12,051,454.84 |
|  | 127 | 1BR | 55.43 | 12,540,736.32 | 1,003,258.91 | 13,543,995.23 | 50,000.00 | 13,087,595.23 | 406,400.00 | 1,304,400.00 | 12,189,595.23 | 36,300.00 | 12,187,195.23 |
| 2nd | 218 | 1BR | 54.13 | 12,249,245.12 | 979,939.61 | 13,229,184.73 | 50,000.00 | 12,782,284.73 | 396,900.00 | 1,273,000.00 | 11,906,184.73 | 35,400.00 | 11,904,784.73 |
| 3rd | 302 | 1BR | 60.24 | 13,745,420.42 | 1,099,633.63 | 14,845,054.05 | 50,000.00 | 14,349,654.05 | 445,400.00 | 1,434,600.00 | 13,360,454.05 | 39,900.00 | 13,358,654.05 |
|  | 310 | 1BR | 54.13 | 12,362,614.99 | 989,009.20 | 13,351,624.19 | 50,000.00 | 12,901,024.19 | 400,600.00 | 1,285,200.00 | 12,016,424.19 | 35,700.00 | 12,016,424.19 |
|  | 314 | 1BR | 54.81 | 12,516,511.50 | 1,001,320.92 | 13,517,832.42 | 50,000.00 | 13,062,232.42 | 405,600.00 | 1,301,800.00 | 12,166,032.42 | 36,200.00 | 12,164,632.42 |
|  | 315 | 1BR | 54.81 | 12,516,511.50 | 1,001,320.92 | 13,517,832.42 | 50,000.00 | 13,062,232.42 | 405,600.00 | 1,301,800.00 | 12,166,032.42 | 36,200.00 | 12,164,632.42 |
|  | 327 | 1BR | 55.43 | 12,656,828.91 | 1,012,546.31 | 13,669,375.22 | 50,000.00 | 13,209,275.22 | 410,100.00 | 1,317,000.00 | 12,302,375.22 | 36,600.00 | 12,301,775.22 |
| 4th | 401 | 1BR | 55.43 | 12,656,828.91 | 1,012,546.31 | 13,669,375.22 | 50,000.00 | 13,209,275.22 | 410,100.00 | 1,317,000.00 | 12,302,375.22 | 36,600.00 | 12,301,775.22 |
|  | 402 | 1BR | 60.24 | 13,745,420.42 | 1,099,633.63 | 14,845,054.05 | 50,000.00 | 14,349,654.05 | 445,400.00 | 1,434,600.00 | 13,360,454.05 | 39,900.00 | 13,358,654.05 |
|  | 414 | 1BR | 54.81 | 12,516,511.50 | 1,001,320.92 | 13,517,832.42 | 50,000.00 | 13,062,232.42 | 405,600.00 | 1,301,800.00 | 12,166,032.42 | 36,200.00 | 12,164,632.42 |
| 5th | 510 | 18R | 54.13 | 12,629,367.63 | 1,010,349.41 | 13,639,717.04 | 50,000.00 | 13,180,517.04 | 409,200.00 | 1,314,000.00 | 12,275,717.04 | 36,500.00 | 12,275,717.04 |
|  | 514 | 18R | 54.81 | 12,786,615.18 | 1,022,929.21 | 13,809,544.40 | 50,000.00 | 13,345,244.40 | 414,300.00 | 1,331,000.00 | 12,428,544.40 | 37,000.00 | 12,427,544.40 |
|  | 515 | 18R | 54.81 | 12,786,615.18 | 1,022,929.21 | 13,809,544.40 | 50,000.00 | 13,345,244.40 | 414,300.00 | 1,331,000.00 | 12,428,544.40 | 37,000.00 | 12,427,544.40 |
| 6th | 601 | 1BR | 55.43 | 12,766,092.53 | 1,021,287.40 | 13,787,379.93 | 50,000.00 | 13,323,679.93 | 413,700.00 | 1,328,800.00 | 12,408,579.93 | 37,000.00 | 12,405,379.93 |
|  | 610 | 1BR | 54.13 | 12,469,316.05 | 997,545.28 | 13,466,861.33 | 50,000.00 | 13,012,761.33 | 404,100.00 | 1,296,700.00 | 12,120,161.33 | 36,100.00 | 12,117,261.33 |
| ${ }^{7 \text { th }}$ | 702 | 1BR | 60.24 | 13,982,910.59 | 1,118,632.85 | 15,101,543.44 | 50,000.00 | 14,598,443.44 | 453,100.00 | 1,460,200.00 | 13,591,343.44 | 40,600.00 | 13,589,943.44 |
|  | 715 | 1BR | 54.81 | 12,732,594.45 | 1,018,607.56 | 13,751,202.00 | 50,000.00 | 13,288,602.00 | 412,600.00 | 1,325,200.00 | 12,376,002.00 | 36,900.00 | 12,372,802.00 |
| 8th | 815 | 1BR | 54.81 | 12,732,594.45 | 1,018,607.56 | 13,751,202.00 | 50,000.00 | 13,288,602.00 | 412,600.00 | 1,325,200.00 | 12,376,002.00 | 36,900.00 | 12,372,802.00 |
| 10th | 1010 | 18R | 54.13 | 12,682,718.16 | 1,014,617.45 | 13,697,335.61 | 50,000.00 | 13,236,335.61 | 411,000.00 | 1,319,800.00 | 12,327,535.61 | 36,700.00 | 12,326,135.61 |
| 12th | 1210 | 1BR | 54.13 | 12,789,419.22 | 1,023,153.54 | 13,812,572.75 | 50,000.00 | 13,348,172.75 | 414,400.00 | 1,331,300.00 | 12,431,272.75 | 37,000.00 | 12,430,572.75 |
|  | 1218 | 1BR | 54.13 | 12,789,419.22 | 1,023,153.54 | 13,812,572.75 | 50,000.00 | 13,348,172.75 | 414,400.00 | 1,331,300.00 | 12,431,272.75 | 37,000.00 | 12,430,572.75 |
|  | 1227 | 1BR | 55.43 | 13,093,883.38 | 1,047,510.67 | 14,141,394.05 | 50,000.00 | 13,667,094.05 | 424,300.00 | 1,364,200.00 | 12,727,194.05 | 37,900.00 | 12,726,994.05 |
| 24th | 2409 | 1BR | 54.13 | 13,756,397.54 | 1,100,511.80 | 14,856,909.34 | 50,000.00 | 14,361,109.34 | 445,800.00 | 1,435,700.00 | 13,371,209.34 | 39,900.00 | 13,370,509.34 |
| 29th | 2905 | 1BR | 54.13 | 13,623,021.22 | 1,089,841.70 | 14,712,862.91 | 50,000.00 | 14,221,462.91 | 441,400.00 | 1,421,300.00 | 13,241,562.91 | 39,500.00 | 13,240,862.91 |
|  | 2906 | 2BR | 103.77 | 26,013,324.06 | 2,081,065.93 | 28,094,389.99 | 100,000.00 | 27,151,489.99 | 842,900.00 | 2,709,500.00 | 25,284,889.99 | 75,300.00 | 25,283,589.99 |
| 30th | 3007 | 2BR | 76.55 | 19,002,212.88 | 1,520,177.03 | 20,522,389.91 | 100,000.00 | 19,806,689.91 | 615,700.00 | 1,952,300.00 | 18,470,089.91 | 54,300.00 | 18,467,589.91 |
| 31st | 3105 | 1BR | 54.13 | 13,723,053.46 | 1,097,844.28 | 14,820,897.73 | 50,000.00 | 14,326,197.73 | 444,700.00 | 1,432,100.00 | 13,338,797.73 | 39,800.00 | 13,338,097.73 |
|  | 3106 | 2BR | 103.77 | 26,205,091.02 | 2,096,407.28 | 28,301,498.31 | 100,000.00 | 27,352,398.31 | 849,100.00 | 2,730,200.00 | 25,471,298.31 | 75,900.00 | 25,469,098.31 |
| 32nd | 3203 | 2BR | 74.01 | 18,512,188.58 | 1,480,975.09 | 19,993,163.66 | 100,000.00 | 19,293,363.66 | 599,800.00 | 1,899,400.00 | 17,993,763.66 | 52,800.00 | 17,992,363.66 |
|  | 3205 | 1BR | 54.13 | 13,723,053.46 | 1,097,844.28 | 14,820,897.73 | 50,000.00 | 14,326,197.73 | 444,700.00 | 1,432,100.00 | 13,338,797.73 | 39,800.00 | 13,338,097.73 |
|  | 3206 | 2BR | 103.77 | 26,205,091.02 | 2,096,407.28 | 28,301,498.31 | 100,000.00 | 27,352,398.31 | 849,100.00 | 2,730,200.00 | 25,471,298.31 | 75,900.00 | 25,469,098.31 |
|  | 3207 | 2BR | 76.55 | 19,143,677.28 | 1,531,494.18 | 20,675,171.46 | 100,000.00 | 19,954,871.46 | 620,300.00 | 1,967,600.00 | 18,607,571.46 | 54,700.00 | 18,605,971.46 |
| 33rd | 3305 | 1BR | 54.13 | 13,723,053.46 | 1,097,844.28 | 14,820,897.73 | 50,000.00 | 14,326,197.73 | 444,700.00 | 1,432,100.00 | 13,338,797.73 | 39,800.00 | 13,338,097.73 |
|  | 3306 | 2BR | 103.77 | 26,205,091.02 | 2,096,407.28 | 28,301,498.31 | 100,000.00 | 27,352,398.31 | 849,100.00 | 2,730,200.00 | 25,471,298.31 | 75,900.00 | 25,469,098.31 |
| 36th | 3609 | 2BR | 74.01 | 18,658,077.09 | 1,492,646.17 | 20,150,723.26 | 100,000.00 | 19,446,123.26 | 604,600.00 | 1,915,100.00 | 18,135,623.26 | 53,200.00 | 18,135,523.26 |
| $\begin{gathered} \hline \text { Lower } \\ \text { PH } \\ \hline \end{gathered}$ | 37B | PH | 431.24 | 120,714,303.36 | 9,657,144.27 | 130,371,447.63 | 200,000.00 | 126,260,247.63 | 3,911,200.00 | 12,837,200.00 | 117,334,247.63 | 356,600.00 | 117,333,847.63 |
|  | 37 C | PH | 431.21 | 120,705,913.44 | -9,656,473.08 | 130,362,386.52 | 200,000.00 | 126,251,486.52 | 3,910,900.00 | 12,836,300.00 | 117,326,086.52 | 356,600.00 | 117,324,786.52 |
| Upper PH | 38B | PH | 431.24 | 121,617,492.42 | 9,729,399.39 | 131,346,891.81 | 200,000.00 | 127,206,391.81 | 3,940,500.00 | 12,934,700.00 | 118,212,191.81 | 359,300.00 | 118,212,091.81 |

Notes:
1 Reservation fee is NON-refundable and NON-transferable.
2 Prices are SUBJECT to change without prior notice.
3 EL Camino Developers Cebu, Inc. reserves the right to correct accordingly any and all typographical errors in this pricelis.
4 ALL checks should be made payable to El Camino Developers Cebu, Inc
5 Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues.
6 Pricelist EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to, fire insurance, mortgage redemption insurance, etc.
7 The buyer MAY NOT move in their unit/s until the Total Selling Price and the utility charges and loan related charges as stated in notes 6 and 7 , respectively, have been fully paid
8 Parking slots are sold separately at $\mathrm{P} 1,068,480.00$ /slot inclusive of VAT and Transfer Charges. Reservation Fee P 30,000/parking unit.
9 Option for easy move in applicable for payment option 2 with spot DP paid and pre-appoved bank loan

|  |  |  |  |  |  |  |  | PAYMENT TERM OPTIONS |  |  |  |  |  |
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|  |  |  |  | PRICING |  |  |  | 1 |  | 2 |  | 3 |  |
| FLOOR | Unit Number | Type | Area | LIST PRICE WITH VAT (if applicable) | transfer charges | TOTAL CONTRACT PRICE | RSVN | Spot Cash 30 ; net of Reservation Fee and 3\% Promo Discount | 3\% Promo Lump-Sum Downpayment | 10\% Spot DP | Bank Balance ( $90 \%$ of TCP) | 10\% DP over 36mos | Bank Balance ( $90 \%$ of TCP) |

## ayment Option Details:

Option 1 Spot Cash payable within 30 calendar days after reservation, net of $3 \%$ Promo Lump-Sum Discount
Option 2 Spot 10\% downpayment net of reservation fee. Balance thru cash or bank financing.
$\begin{array}{ll}\text { Option } 2 & \text { Spot 10\% downpayment net of reservation fee. Balance thru cash } \\ \text { Option } 3 & 10 \% \text { DP payable over } 36 \text { months. Balance through bank financing }\end{array}$

