



**AboitizLand**



|         |                 |              |                 |                  |              |               |                 |            | Regular Scheme (4th quarter) |               |                   |            |                 |              |           |               |            |               |            |               |
|---------|-----------------|--------------|-----------------|------------------|--------------|---------------|-----------------|------------|------------------------------|---------------|-------------------|------------|-----------------|--------------|-----------|---------------|------------|---------------|------------|---------------|
| Phase   | LOT / UNIT CODE | STREET NAME  | DESC'N.         | Inventory Status | TCP (w/ VAT) | TCP (w/o VAT) | Transfer Charge | RF         | 98/2 (9% disc't)             |               | 98/24 (2% disc't) |            | 5.10/24 85 Bank |              |           | 20/24 80 Bank |            | 10/18 90 Bank |            |               |
|         |                 |              |                 |                  |              |               |                 |            | Spot (98)                    | Retention (2) | Monthly Dp        | Retention  | 5 spot          | MA (10/24)   | Bal (85)  | Monthly Dp    | Bal (80)   | Monthly DP    | Bal (90)   |               |
| Phase 1 | A               | FMT014001    | Shale Street    | LO               | AVAILABLE    | 7,740,903.91  | 6,911,521.35    | 345,576.07 | 10,000.00                    | 6,893,338.11  | 140,884.45        | 309,348.50 | 151,721.72      | 377,045.20   | 32,253.77 | 6,579,768.32  | 64,090.87  | 6,192,723.13  | 42,449.47  | 6,966,813.52  |
| Phase 1 | A               | FMT014003    | Shale Street    | LO               | AVAILABLE    | 7,725,544.97  | 6,897,808.01    | 344,890.40 | 10,000.00                    | 6,879,641.00  | 140,604.92        | 308,733.89 | 151,420.68      | 376,277.25   | 32,189.77 | 6,566,713.22  | 63,962.87  | 6,180,435.98  | 42,364.14  | 6,952,990.47  |
| Phase 1 | A               | FMT014004    | Shale Street    | LO               | AVAILABLE    | 7,710,186.03  | 6,884,094.67    | 344,204.73 | 10,000.00                    | 6,865,943.90  | 140,325.39        | 308,119.28 | 151,119.65      | 375,509.30   | 32,125.78 | 6,553,658.13  | 63,834.88  | 6,168,148.82  | 42,278.81  | 6,939,167.43  |
| Phase 1 | A               | FMT015001    | Shale Street    | LO               | AVAILABLE    | 8,539,568.59  | 7,624,614.81    | 381,230.74 | 10,000.00                    | 7,605,587.27  | 155,420.15        | 341,308.40 | 167,375.54      | 416,978.43   | 35,581.54 | 7,258,633.30  | 70,746.40  | 6,831,654.87  | 46,886.49  | 7,685,611.73  |
| Phase 1 | 1B - Lower      | FMT1BL001002 | Primrose Avenue | LO               | AVAILABLE    | 10,811,241.13 | 9,652,893.87    | 482,644.69 | 10,000.00                    | 9,631,464.84  | 196,764.59        | 432,213.17 | 211,900.33      | 530,562.06   | 45,046.84 | 9,189,554.96  | 89,677.01  | 8,648,992.90  | 59,506.90  | 9,730,117.02  |
| Phase 1 | 1B - Lower      | FMT1BL001003 | Primrose Avenue | LO               | AVAILABLE    | 8,871,626.89  | 7,921,095.44    | 396,054.77 | 10,000.00                    | 7,901,716.86  | 161,463.61        | 354,596.27 | 173,883.89      | 433,581.34   | 36,965.11 | 7,540,882.86  | 73,513.56  | 7,097,301.51  | 48,731.26  | 7,984,464.20  |
| Phase 1 | 1B - Lower      | FMT1BL001004 | Primrose Avenue | LO               | AVAILABLE    | 8,331,908.14  | 7,439,203.70    | 371,960.18 | 10,000.00                    | 7,420,395.68  | 151,640.73        | 332,998.52 | 163,305.40      | 406,595.41   | 34,716.28 | 7,082,121.92  | 69,015.90  | 6,665,526.51  | 45,732.82  | 7,498,717.33  |
| Phase 1 | 1B - Lower      | FMT1BL001006 | Primrose Avenue | LO               | AVAILABLE    | 8,230,710.88  | 7,348,849.00    | 367,442.45 | 10,000.00                    | 7,330,147.96  | 149,798.94        | 328,948.95 | 161,321.93      | 401,535.54   | 34,294.63 | 6,996,104.25  | 68,172.59  | 6,584,568.70  | 45,170.62  | 7,407,639.79  |
| Phase 1 | 1B - Lower      | FMT1BL001008 | Primrose Avenue | LO               | AVAILABLE    | 7,960,851.51  | 7,107,903.13    | 355,395.16 | 10,000.00                    | 7,089,487.38  | 144,887.50        | 318,150.07 | 156,032.69      | 388,042.58   | 33,170.21 | 6,766,723.78  | 65,923.76  | 6,368,681.21  | 43,671.40  | 7,164,766.36  |
| Phase 1 | 1B - Lower      | FMT1BL003014 | Primrose Avenue | LO               | AVAILABLE    | 12,774,790.00 | 11,406,062.50   | 570,303.12 | 10,000.00                    | 11,382,557.72 | 232,501.18        | 510,787.85 | 250,385.88      | 628,739.50   | 53,228.29 | 10,858,571.50 | 106,039.92 | 10,219,832.00 | 70,415.50  | 11,497,311.00 |
| Phase 1 | 1B - Lower      | FMT1BL003015 | Primrose Avenue | LO               | AVAILABLE    | 21,205,327.63 | 18,933,328.24   | 946,666.41 | 10,000.00                    | 18,900,911.18 | 385,936.96        | 848,149.86 | 415,624.42      | 1,050,266.38 | 88,355.53 | 18,024,528.49 | 176,294.40 | 16,964,262.10 | 117,251.82 | 19,084,794.87 |
| Phase 1 | 1B - Lower      | FMT1BL004001 | Sage Lane       | LO               | AVAILABLE    | 18,195,963.18 | 16,246,395.70   | 812,319.78 | 10,000.00                    | 16,217,159.96 | 331,166.53        | 727,725.13 | 356,640.88      | 899,798.16   | 75,816.51 | 15,466,568.70 | 151,216.36 | 14,556,770.54 | 100,533.13 | 16,376,366.86 |
| Phase 1 | 1B - Lower      | FMT1BL004002 | Sage Lane       | LO               | AVAILABLE    | 11,927,098.38 | 10,649,194.98   | 532,459.75 | 10,000.00                    | 10,626,586.34 | 217,073.19        | 476,866.05 | 233,771.13      | 586,354.92   | 49,696.24 | 10,138,033.62 | 98,975.82  | 9,541,678.70  | 65,706.10  | 10,734,388.54 |
| Phase 1 | 1B - Lower      | FMT1BL004003 | Sage Lane       | LO               | AVAILABLE    | 11,655,135.67 | 10,406,371.13   | 520,318.56 | 10,000.00                    | 10,384,049.99 | 212,123.47        | 465,983.01 | 228,440.66      | 572,756.78   | 48,563.07 | 9,906,865.32  | 96,709.46  | 9,324,108.54  | 64,195.20  | 10,489,622.10 |
| Phase 1 | 1B - Lower      | FMT1BL004005 | Sage Lane       | LO               | AVAILABLE    | 11,921,519.66 | 10,644,213.98   | 532,210.70 | 10,000.00                    | 10,621,611.23 | 216,971.66        | 476,642.81 | 233,661.79      | 586,075.98   | 49,673.00 | 10,133,291.71 | 98,929.33  | 9,537,215.73  | 65,675.11  | 10,729,367.69 |

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## Estate Lot Promo Scheme

| Phase   | LOT / UNIT CODE | STREET NAME  | DESC'N.         | Inventory Status | TCP (w/ VAT) | TCP (w/o VAT) | Transfer Charge | RF           | 98spot/2 (20% disc) |               | 98/24.2 Bank (15% disc) |              | 20/24.80 Bank (14% disc) |            | 10/18.90 Bank (13% disc) |            | 5 spot.5/23 90 Bank (12% disc) |              |           | 5 spot.5/24 90 Bank (11% disc) |              |           | 10/36.90 Bank |           |
|---------|-----------------|--------------|-----------------|------------------|--------------|---------------|-----------------|--------------|---------------------|---------------|-------------------------|--------------|--------------------------|------------|--------------------------|------------|--------------------------------|--------------|-----------|--------------------------------|--------------|-----------|---------------|-----------|
|         |                 |              |                 |                  |              |               |                 |              | Spot (98)           | Retention     | M.A. (98)               | Retention    | Monthly DP               | Bal (80)   | Monthly DP               | Bal (90)   | Spot (Dp)                      | Monthly Dp   | Bal (90)  | Spot (Dp)                      | Monthly Dp   | Bal (90)  | Monthly Dp    |           |
| Phase 1 | 1B - Lower      | FMT1BL001009 | Primrose Avenue | LO               | AVAILABLE    | 8,285,928.26  | 7,398,150.23    | 369,907.51   | 10,000.00           | 6,486,167.76  | 132,574.85              | 287,174.09   | 140,860.78               | 54,822.86  | 132,574.85               | 39,493.10  | 144,175.15                     | 354,580.84   | 15,851.34 | 6,562,455.18                   | 358,723.81   | 15,363.49 | 6,637,028.54  | 22,738.69 |
| Phase 1 | 1B - Lower      | FMT1BL001010 | Primrose Avenue | LO               | AVAILABLE    | 10,441,793.27 | 9,323,029.71    | 466,151.49   | 10,000.00           | 8,176,365.92  | 167,068.69              | 362,000.57   | 177,510.49               | 69,195.29  | 167,068.69               | 49,913.11  | 181,687.20                     | 449,438.90   | 19,975.60 | 8,269,900.27                   | 454,659.80   | 19,360.83 | 8,363,876.41  | 28,727.20 |
| Phase 1 | 1B - Lower      | FMT1BL001011 | Primrose Avenue | LO               | AVAILABLE    | 12,265,938.84 | 10,951,731.11   | 547,586.56   | 10,000.00           | 9,606,496.05  | 196,255.02              | 425,313.63   | 208,520.96               | 81,356.26  | 196,255.02               | 58,729.82  | 213,427.34                     | 529,701.31   | 23,465.27 | 9,714,623.56                   | 535,834.28   | 22,743.09 | 9,825,017.01  | 33,794.27 |
| Phase 1 | 1B - Lower      | FMT1BL001012 | Primrose Avenue | LO               | AVAILABLE    | 18,704,108.83 | 16,700,097.17   | 835,004.86   | 10,000.00           | 14,654,021.32 | 299,265.74              | 648,771.78   | 317,969.85               | 124,277.39 | 299,265.74               | 89,847.64  | 325,451.49                     | 812,980.79   | 35,781.77 | 14,813,654.19                  | 822,332.84   | 34,680.54 | 14,981,991.17 | 51,678.08 |
| Phase 1 | 1B - Lower      | FMT1BL001013 | Primrose Avenue | LO               | AVAILABLE    | 19,538,104.04 | 17,444,735.75   | 872,236.79   | 10,000.00           | 15,307,873.57 | 312,609.66              | 677,718.36   | 332,147.77               | 129,837.36 | 312,609.66               | 93,878.61  | 339,963.01                     | 849,676.58   | 37,377.24 | 15,474,178.40                  | 859,445.63   | 36,226.90 | 15,650,021.34 | 53,994.73 |
| Phase 1 | 1B - Lower      | FMT1BL001014 | Primrose Avenue | LO               | AVAILABLE    | 14,986,899.76 | 13,381,160.50   | 669,058.03   | 10,000.00           | 11,739,729.41 | 239,790.40              | 519,753.65   | 254,777.30               | 99,496.00  | 239,790.40               | 71,881.13  | 260,772.06                     | 649,423.59   | 28,670.59 | 11,869,624.61                  | 656,917.04   | 27,788.21 | 12,004,506.71 | 41,352.50 |
| Phase 1 | 1B - Lower      | FMT1BL001015 | Primrose Avenue | LO               | AVAILABLE    | 15,415,820.48 | 13,764,125.43   | 688,206.27   | 10,000.00           | 12,076,003.26 | 246,653.13              | 534,640.77   | 262,068.95               | 102,355.47 | 246,653.13               | 73,954.24  | 268,235.28                     | 668,296.10   | 29,491.13 | 12,209,329.82                  | 676,004.01   | 28,583.50 | 12,348,072.20 | 42,543.95 |
| Phase 1 | 1B - Lower      | FMT1BL001016 | Primrose Avenue | LO               | AVAILABLE    | 14,978,310.97 | 13,373,491.94   | 668,674.60   | 10,000.00           | 11,732,995.80 | 239,652.98              | 519,455.54   | 254,631.29               | 99,438.74  | 239,652.98               | 71,839.61  | 260,622.61                     | 649,045.68   | 28,654.16 | 11,862,822.29                  | 656,534.84   | 27,772.28 | 11,997,627.09 | 41,328.64 |
| Phase 1 | 1B - Lower      | FMT1BL001017 | Primrose Avenue | LO               | AVAILABLE    | 13,762,983.71 | 12,288,378.31   | 614,418.92   | 10,000.00           | 10,780,179.23 | 220,207.74              | 477,273.56   | 233,970.72               | 91,336.56  | 220,207.74               | 65,965.53  | 239,475.92                     | 595,571.28   | 26,329.19 | 10,900,283.10                  | 602,452.78   | 25,518.87 | 11,024,149.95 | 37,952.73 |
| Phase 1 | 1B - Lower      | FMT1BL001021 | Primrose Avenue | LO               | AVAILABLE    | 14,771,609.07 | 13,188,936.67   | 659,446.83   | 10,000.00           | 11,570,941.51 | 236,345.75              | 512,281.26   | 251,117.35               | 98,060.73  | 236,345.75               | 70,840.55  | 257,026.00                     | 639,950.80   | 28,258.73 | 11,699,114.38                  | 647,336.60   | 27,389.03 | 11,832,058.87 | 40,754.47 |
| Phase 1 | 1B - Lower      | FMT1BL001022 | Primrose Avenue | LO               | AVAILABLE    | 15,066,923.45 | 13,452,610.22   | 672,630.51   | 10,000.00           | 11,802,467.98 | 241,070.78              | 522,531.13   | 256,137.70               | 100,029.49 | 241,070.78               | 72,267.91  | 262,164.47                     | 652,944.63   | 28,823.68 | 11,933,003.37                  | 660,478.09   | 27,936.59 | 12,068,605.68 | 41,574.79 |
| Phase 1 | 1B - Lower      | FMT1BL001023 | Ivy Lane        | LO               | AVAILABLE    | 34,166,234.31 | 30,505,566.35   | 1,525,278.32 | 10,000.00           | 26,776,327.70 | 546,659.75              | 1,185,436.38 | 580,825.98               | 227,358.23 | 546,659.75               | 164,581.24 | 594,492.48                     | 1,493,314.31 | 65,361.49 | 27,059,657.57                  | 1,510,397.43 | 63,349.89 | 27,367,153.68 | 94,628.43 |

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